Catcher Technology

2019 Q3 Earnings Results

2019/11

“Disclaimer

- This presentation contains “forward-looking statements”- that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as “expects” , “anticipates”, “intends”, “plans”, “believes”, “seeks”, or “will”.

- Forward-looking statements involve inherent risks and uncertainties. We caution you that a number of important factors could cause actual results to different materially from those contained in any forward-looking statement. Such factors include, but are not limited to: our highly competitive environment; the cyclical nature of our business; our ability to develop new products; and our successful execution in new business developments.

3Q19 Financial Summary

- Rev. NT$27.8bn, +73% q-q; +10.9% y-y; due to new product launch.
- GM 23.1%, remaining the same q-q, -19.3% y-y; OPM 16.1%, + 7.0% q-q/ -16.9% y-y; due to lower ASP.
- NPBT 5.9bn, -2.4% q-q/ -47.1% y-y.
- NPAT 3.4bn, +24.6% q-q/ -48.2% y-y.
- Basic EPS NT$4.41 vs. NT$ 3.54 in 2Q19/ NT$8.52 in 3Q18.
- CAPEX 550mn in 3Q19 vs 2.08bn in 3Q18.
- D&A 3bn in 3Q19 vs 3.1bn in 2Q19/ 2.97 bn in 3Q18.
- EBITDA 7.47bn in 3Q19 vs 4.61bn in 2Q19/11.26bn in 3Q18.

•EBITDA = Operating Profit + Depreciation + Amortization

9M19 Financial Summary

- Rev. NT$59.7bn, -9.9% y-y; due to lukewarm phone demand in H1 & lower ASP.
- GP 14.1bn, -49.3% y-y; GM 23.7%, -18.5% y-y; OP 8.4bn, - 61.4% y-y; OPM 14.0%, -18.7% y-y; both due to lower UTR & ASP.
- NPBT 15.1bn, -51.6% y-y. Margin 25.3%, -21.9% y-y.
- NPAT 7.8bn, -62.8% y-y. Margin 13.1%, -18.7% y-y.
- Basic EPS NT$10.15 in 9M19 vs. NT$27.33 in 9M18.
- CAPEX 3.1bn in 9M19 vs 8.8bn in 9M18.
- D&A 9.3bn in 9M19 vs 9.2bn in 9M18.
- EBITDA 17.7bn in 9M19 vs 30.9bn in 9M18.

•EBITDA = Operating Profit + Depreciation + Amortization

3Q19 vs. 2Q19 P/L

(In NTD mn)	3Q19 Amount	3Q19 %	2Q19 Amount	2Q19 %	qoq
Revenue	**27,817**	*100.0%*	16,075	*100.0%*	*73.0%*
GP	**6,435**	*23.1%*	3,706	*23.1%*	*73.6%*
OPEX	**1,970**	*7.1%*	2,239	*13.9%*	*-12.0%*
OP	**4,466**	*16.1%*	1,468	*9.1%*	*204.2%*
Non-OP	**1,473**	*5.3%*	4,614	*28.7%*	*-68.1%*
NPBT	**5,938**	*21.3%*	6,082	*37.8%*	*-2.4%*
NPAT	3,399	*12.2%*	2,728	*17.0%*	*24.6%*
Basic EPS (NTD)	$ 4.41		$ 3.54		*$ 0.87*
EBITDA	$ 7,469	*26.8%*	$ 4,606	*28.7%*	*62.2%*

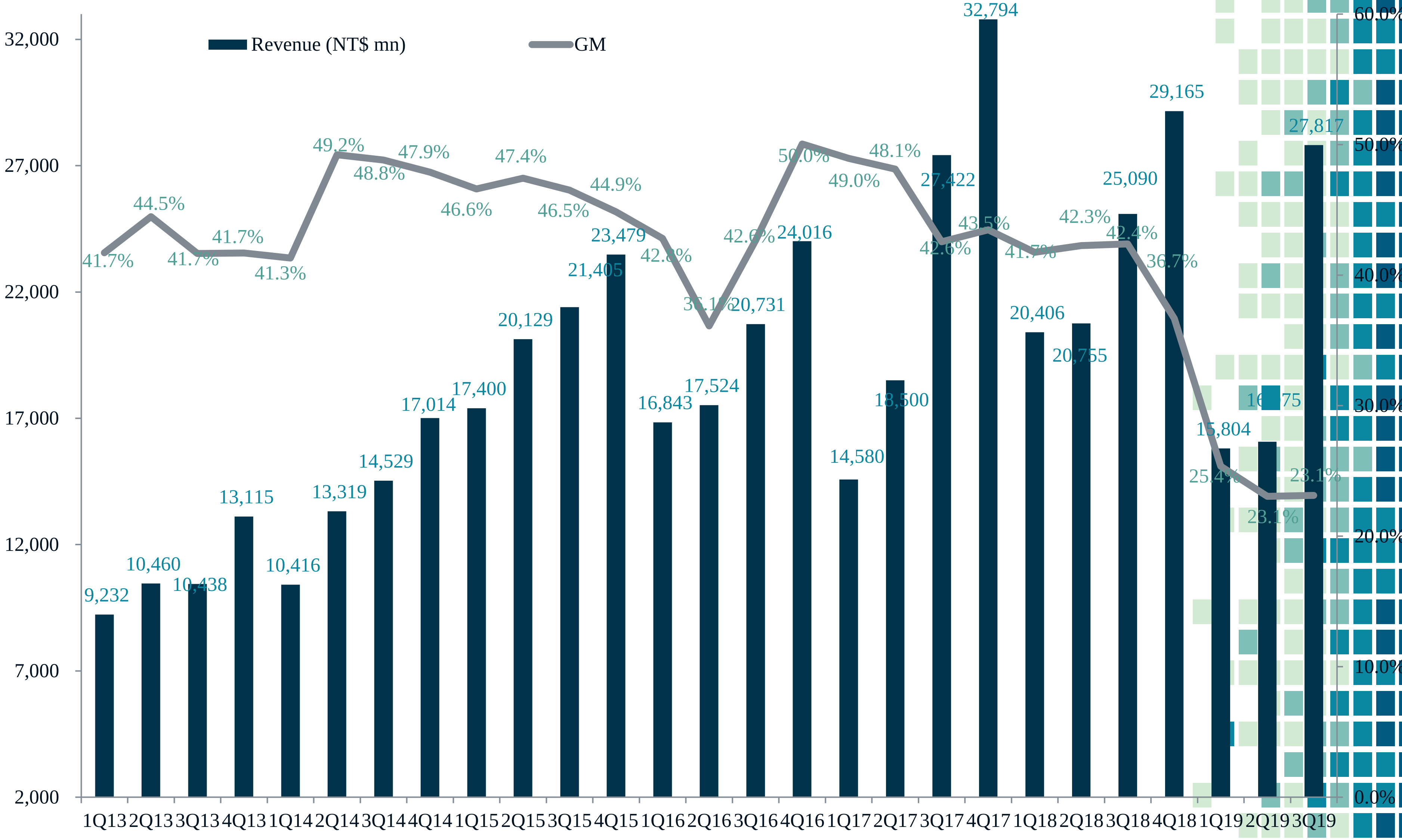
3Q19 vs. 3Q18 P/L

(In NTD mn)	3Q19 Amount	3Q19 %	3Q18 Amount	3Q18 %	yoy
Revenue	**27,817**	*100.0%*	25,090	*100.0%*	*10.9%*
GP	**6,435**	*23.1%*	10,637	*42.4%*	*-39.5%*
OPEX	**1,970**	*7.1%*	2,350	*9.4%*	*-16.2%*
OP	**4,466**	*16.1%*	8,287	*33.0%*	*-46.1%*
Non-OP	**1,473**	*5.3%*	2,934	*11.7%*	*-49.8%*
NPBT	**5,938**	*21.3%*	11,221	*44.7%*	*-47.1%*
NPAT	**3,399**	*12.2%*	6,563	*26.2%*	*-48.2%*
Basic EPS (NTD)	**$ 4.41**		$ 8.52		*-$ 4.11*
EBITDA	$ 7,469	*26.8%*	$ 11,258	*44.9%*	*-33.7%*

9M19 vs. 9M18 P/L

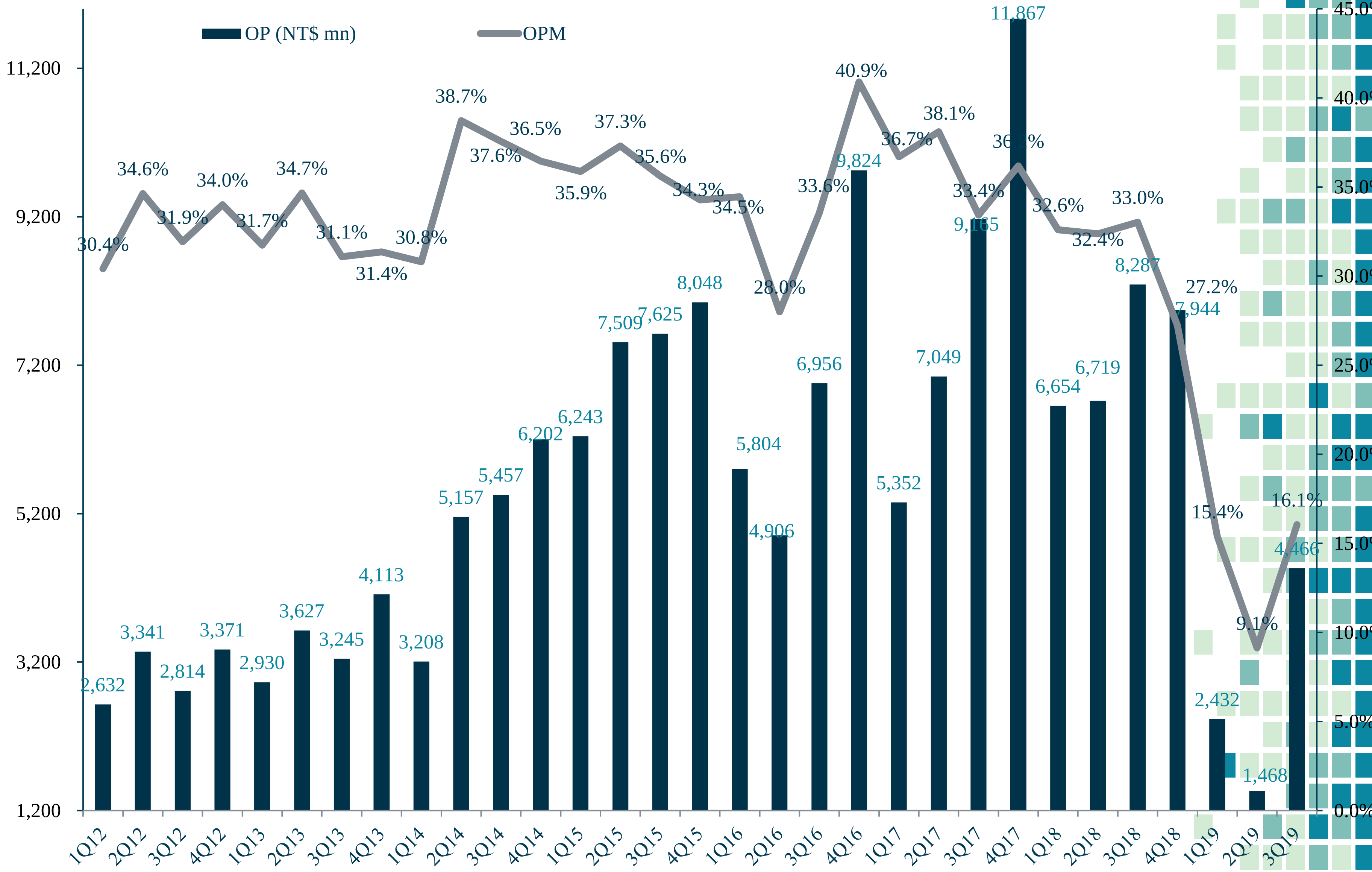
(In NTD mn)		9M19 Amount	9M19 %		9M18 Amount	9M18 %	yoy
Revenue		**59,695**	*100.0%*		**66,251**	*100.0%*	*-9.9%*
GP		**14,149**	*23.7%*		**27,926**	*42.2%*	*-49.3%*
OPEX		**5,783**	*9.7%*		**6,266**	*9.5%*	*-7.7%*
OP		**8,365**	*14.0%*		**21,660**	*32.7%*	*-61.4%*
Non-OP		**6,739**	*11.3%*		**9,578**	*14.5%*	*-29.6%*
NPBT		**15,104**	*25.3%*		**31,238**	*47.2%*	*-51.6%*
NPAT		**7,823**	*13.1%*		**21,053**	*31.8%*	*-62.8%*
Basic EPS (NTD)	**$**	**10.15**		**$**	**27.33**		
EBITDA	$	17,658	*29.6%*	$	30,903	*46.6%*	*-42.9%*

Revenue & GM



 CATCHER confidential

OP & OPM



OP (NT$ mn)
OPM
11,200
9,200
7,200
5,200
3,200
1,200
45.0%
40.0%
35.0%
30.0%
25.0%
20.0%
15.0%
10.0%
5.0%
0.0%
2,632
3,341
2,814
3,371
2,930
3,627
3,245
4,113
3,208
5,157
5,457
6,202
6,243
7,509
7,625
8,048
5,804
4,906
6,956
9,824
5,352
7,049
9,165
11,867
6,654
6,719
8,287
7,944
2,432
1,468
4,466
30.4%
34.6%
31.9%
34.0%
31.7%
34.7%
31.1%
31.4%
30.8%
38.7%
37.6%
36.5%
35.9%
37.3%
35.6%
34.3%
34.5%
28.0%
33.6%
40.9%
36.7%
38.1%
33.4%
32.6%
32.4%
33.0%
27.2%
15.4%
9.1%
16.1%
1Q12
2Q12
3Q12
4Q12
1Q13
2Q13
3Q13
4Q13
1Q14
2Q14
3Q14
4Q14
1Q15
2Q15
3Q15
4Q15
1Q16
2Q16
3Q16
4Q16
1Q17
2Q17
3Q17
4Q17
1Q18
2Q18
3Q18
4Q18
1Q19
2Q19
3Q19

Consolidated Balance Sheet

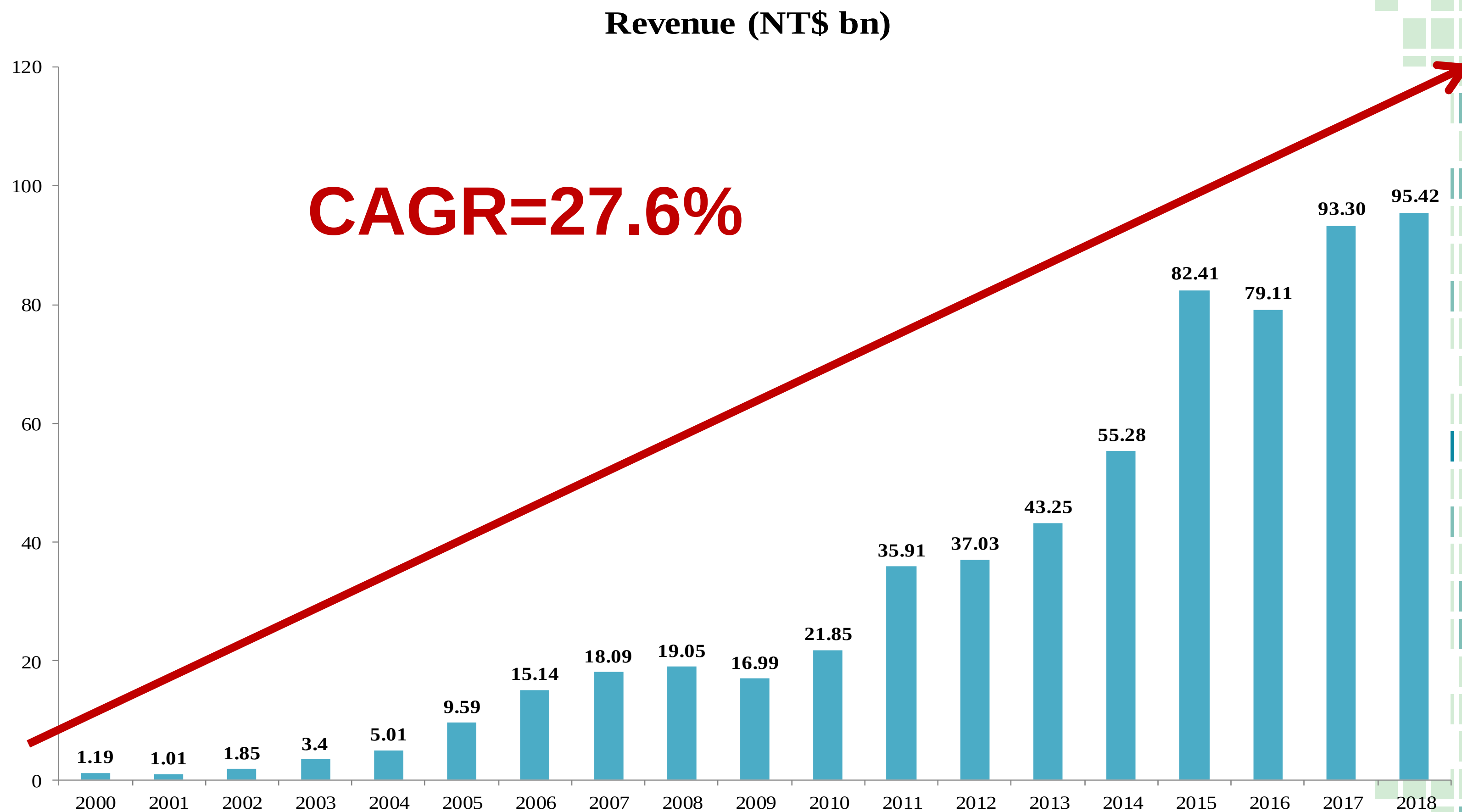
(In NT$ mn)	3Q19		2Q19		3Q18	
Total Assets	**252,051**	***100%***	**249,336**	***100%***	**241,167**	***100%***
Cash	66,594	*26%*	22,074	*9%*	32,221	*13%*
Current Asset	197,769	*78%*	191,415	*77%*	180,374	*75%*
Fixed Asset	44,255	*18%*	47,953	*19%*	50,700	*21%*
Total Liabilities	**102,542**	***41%***	**101,203**	***41%***	**97,684**	***40%***
Current Liab.	101,392	*40%*	99,201	*40%*	95,278	*39%*
Long-term Liab.	1,150	*1%*	2,002	*1%*	2,406	*1%*
Shareholders Equity	**149,392**	***59%***	**148,022**	***59%***	**143,384**	***59%***
Total Liab. & Equity	252,051	*100%*	249,336	*100%*	241,167	*100%*
BVPS	193.9		192.1		186.1	

Consolidated Cash Flow

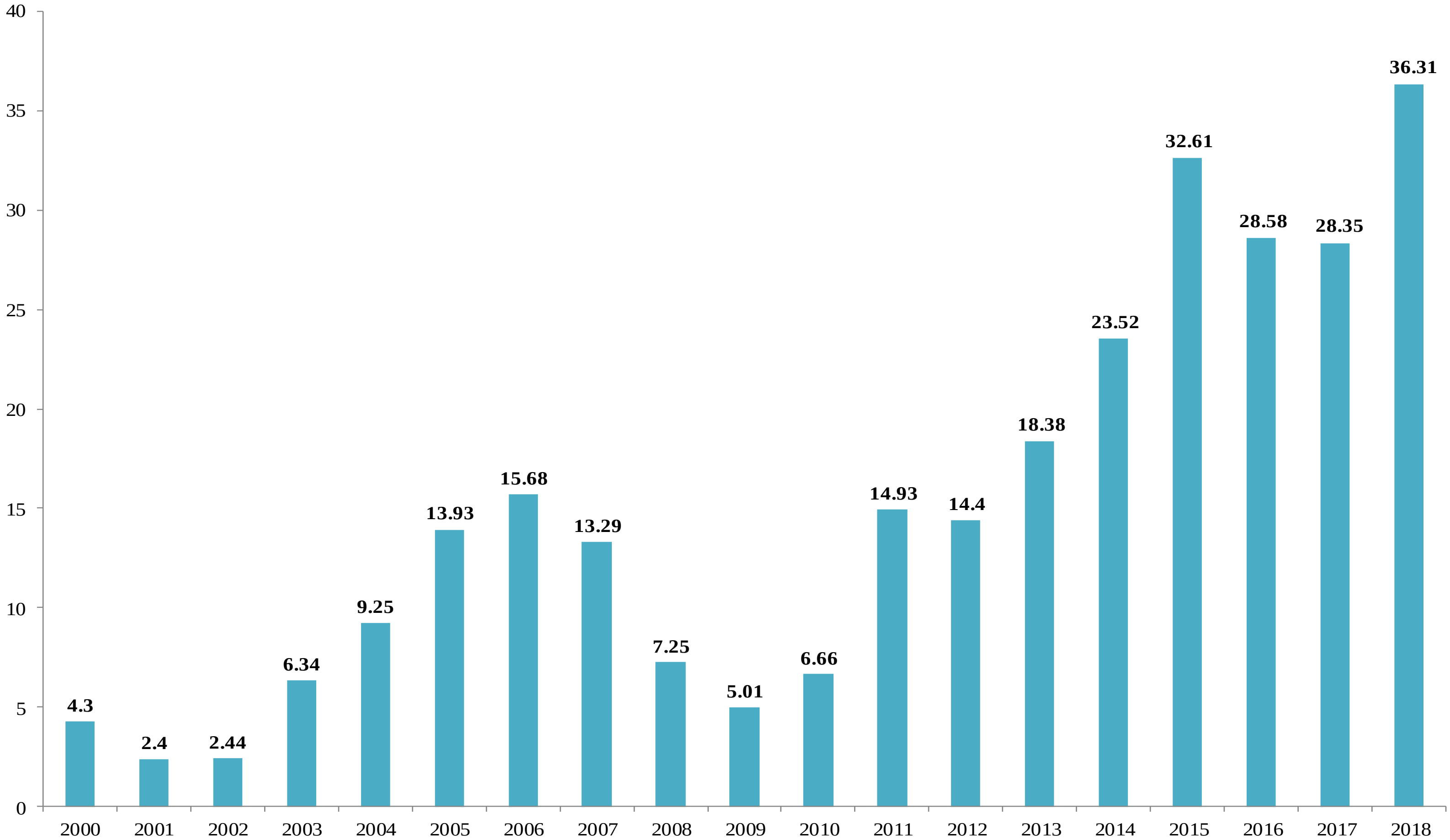
(NT$ mn)	9M19	9M18
Beginning Balance	29,305	17,017
Cash from operating activities	11,188	11,354
Depreciation & Amortization	9,293	9,243
Cash from investing activities	28,820	-2,831
Capital Expenditure	-3,144	-8,789
Cash from financing activities	-2,733	8,724
Short-term & Long-term loans	-1,977	9,070
FX Impact	15	-2,042
Change in cash	37,289	15,205
Ending Balance	66,594	32,221
EBITDA	17,658	30,903
Free Cash Flow	8,044	2,565

“Appendix

Revenue Trend (2000 - 2018)



EPS Trend (2000 - 2018)



Catcher Technology

– Innovative Leader in Casing

Investor Relations
Teresa Wang 王彤
+886-2-2701-5900 # 2812
IR@catcher-group.com
http://www.catcher-group.com